

FACTSHEET

STRATEGIC RISK INTELLIGENCE
& EXPERTISE FOR HIGH-STAKES
NEGOTIATIONS

About Us

We are negotiation experts operating in the background, not at the frontline.

SHERPA NEGOTIATIONS is a specialized consultancy that focuses on the most important matters in high-stakes negotiations founded in 2022.

We provide discreet advice to close strategic deals, manage critical risks, maximize opportunities and offer tailored negotiation training solutions.

We advise large and medium-sized companies with global reach across all industries.

We are headquartered in Cologne and have a global network of local contacts for immediate support.

Mission

It is our mission to empower individuals and organizations to navigate through difficult negotiations. We seek to initiate and support sustainable, long-term resolutions to conflicts around the globe. We aim to do this through promoting an effective dialogue process.



Social Engagement

In addition to financial support, we provide pro bono services to a select group of partners – helping deal-makers deliver their organization's charitable mission.



Clients & Testimonials

Given the nature of our business, our loyalty is first and foremost to our clients. Therefore, we will never publish any kind of testimonials or talk about our clients' engagements to protect them from any perspective.

Cooperation Partner

<https://www.iia-investigations.com/>

<http://www.soutere-swiss.ch/de>

Contact

✉ info@sherpa-negotiations.com

✉ sherpa.negotiations@protonmail.com



We support you in navigating your risks in high-stakes negotiations.

We are differentiated by

Expertise

The deep expertise of our team – forged in the fields of diplomacy, intelligence, business, and crisis negotiation. We combine strategic foresight with tactical precision, enabling our clients to lead negotiations with authority and resilience.

Independence

Our strict independence – we do not represent any external interests or sell standardized solutions. Our guidance is impartial, discreet, and always aligned with our clients' long-term objectives.

Approach

Our distinct approach to negotiation – integrating strategic risk intelligence, leadership dynamics, and real-world execution. We focus exclusively on the needs of the C-suite and senior negotiation teams, ensuring that every move is intentional, calculated, and effective.

The name "Sherpa" is derived from the Nepalese Sherpa people, trusted advisors in the Himalayas, symbolizing the critical leadership required to achieve exceptional results.